

technico GmbH & Co. KG has been successfully active on the market since 1986 and offers services in the field of static and dynamic sealing technology. In addition to the traditional wholesale business, we develop customised sealing solutions and manufacture on our own CNC-controlled production machines. Our customers include companies from the chemical, automotive, food production and plant engineering sectors.

For the support of our existing customer base and the development of new customer relationships we are looking to fill the position of a

Market Segment Specialist Automotive (M/W/D)

The duties of the advertised position include the commercial and technical consultation and support of our customers both from the office and several days a week in the field. The position reports directly to the management. The employee will deal with specific application questions, develop recommendations and prepare enquiries until they are ready for quotation for the internal sales team.

The successful development of the position requires a willingness to travel in Germany and other European countries, good knowledge of mechanical engineering, plastics technology and the special requirements in the field of vehicle construction, as well as relevant experience in active field sales of high-quality products requiring explanation. We expect a high degree of professional and social competence coupled with the ability to cooperate, the will to perform and professional experience. Fluent knowledge of the English language with a focus on technical English is required. A secure command of current Windows software and an understanding of ERP and merchandise management programmes are part of the competence framework. We support familiarisation and further development through intensive training via internal and external courses.

Remuneration is commensurate with the position and consists of a basic salary and a performance component. A neutral company car is provided for the field work, which can also be used privately.

We expect your complete and meaningful application documents, which will of course be treated confidentially, exclusively by email to bewerbung@technico.de .